Biotechware
The first beat

what: highly innovative startup

when: Valentine’s Day 2011

who: IT engineers

where: I3P
the Innovative Enterprise Incubator
of the Polytechnic University of Turin
The awards

2013: **Lamarck**
Youth Group of Confindustria Piemonte

2014: **UnionCamere**
Young Innovators Business

2016: **Franci@startup**
Italian Master Startup
Who we are now?

multinational **telemedicine** company

we design and manufacture

with *local resources*

**innovative solutions**

in the field of *health and healthcare*
What we offer?

**a complete all-round service**

1. **electromedical devices**
   designed, manufactured and certified *in house*

2. **cloud for integration, analysis, reporting**
   designed, realized and certified *in house*

3. **remote medical reporting center**
   active 24-7 *in house*
Where we are?

Turin
operational and administrative headquarters

San Mauro Torinese

Pescara

Moscow
CE marks and sales

2013: CE mark and ISO13485

2014: sales of first product starts

2015: second CE mark

2017: sales of second product starts

2019: third CE mark (in progress)
Customers

Pharmacies

Private clinics

Medical offices

Occupational medicine
Collaborations

**ASL TO3 - Magnetto Foundation**
local public healthcare
isolated clinics *without reporting cardiologist*

**Italian Heart and Resuscitation Onlus**
member of World Heart Federation

prevention of cardiovascular events and
promoting correct lifestyles *in schools*
Side activities

ASL T03 - Magnetto Foundation

local public healthcare
isolated clinics without reporting cardiologist

Italian Heart and Resuscitation Onlus

member of World Heart Federation

prevention of cardiovascular events and
promoting correct lifestyles in schools
Reporting services

Report of Resting ECG
in 20 o 90 minutes or in 1 working day

Report of ABPM and ECG Holter
in 1 working day

Report of Home Sleep Test
in 4 working days

Teleconsultation with reporting doctors
Cloud Platform

*cloud based platform*

interconnected *devices*

*operators* can access to patient exams

*patients* access their own tests

*doctors reports online*

without any local software
**CardioPad Pro**

*professional electrocardiograph*

portable with **12 leads**

**quality** equivalent to a hospital electrocardiograph

**interconnected** with the cloud system for easy access of the data and online reporting
TensioPod

easy to use ABPM measurement in 40 seconds

no initial setup

**ABPM analyzed online**

by a software module

made and certified *in house*

online reporting
Home Sleep Test

- exam booking service
- positioning of the device by a qualified operator
- report available online digitally signed by a qualified pulmonologist
Thanks

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