



Biotechware

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The first beat



what: highly innovative **startup**

when: Valentine's Day 2011

who: IT engineers

where: **I3P**

the Innovative Enterprise Incubator
of the Polytechnic University of Turin



The awards



2013: **Lamarck**

Youth Group of Confindustria Piemonte



2014: **UnionCamere**

Young Innovators Business



2016: **Franci@startup**

Italian Master Startup

Who we are now?



multinational **telemedicine** company



we design and manufacture
with *local resources*

innovative solutions

in the field of *health and healthcare*



What we offer?



a complete all-round service

1. **electromedical devices**

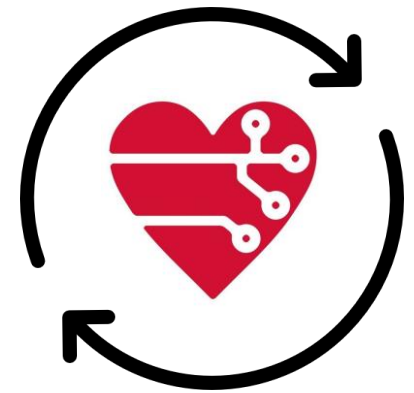
designed, manufactured and certified *in house*

2. **cloud for integration, analysis, reporting**

designed, realized and certified *in house*

3. **remote medical reporting center**

active 24-7 *in house*



Where we are?



Turin

operational and administrative headquarters

San Mauro Torinese

Pescara

Moscow



CE marks and sales

2013: CE mark and ISO13485

2014: sales of first product starts

2015: second CE mark

2017: sales of second product starts

2019: third CE mark (in progress)



Customers



Pharmacies

Private clinics

Medical offices

Occupational medicine



Collaborations



ASL T03 - Magnetto Foundation

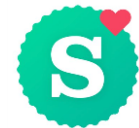
local public healthcare

isolated clinics *without reporting cardiologist*



Italian Heart and Resuscitation Onlus

member of World Heart Federation



prevention of cardiovascular events and
promoting correct lifestyles *in schools*



Side activities



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local public healthcare

isolated clinics *without reporting cardiologist*



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Reporting services

Report of Resting ECG

in 20 o 90 minutes or in 1 working day



Report of ABPM and ECG Holter

in 1 working day

Report of Home Sleep Test

in 4 working days



Teleconsultation with reporting doctors

Cloud Platform

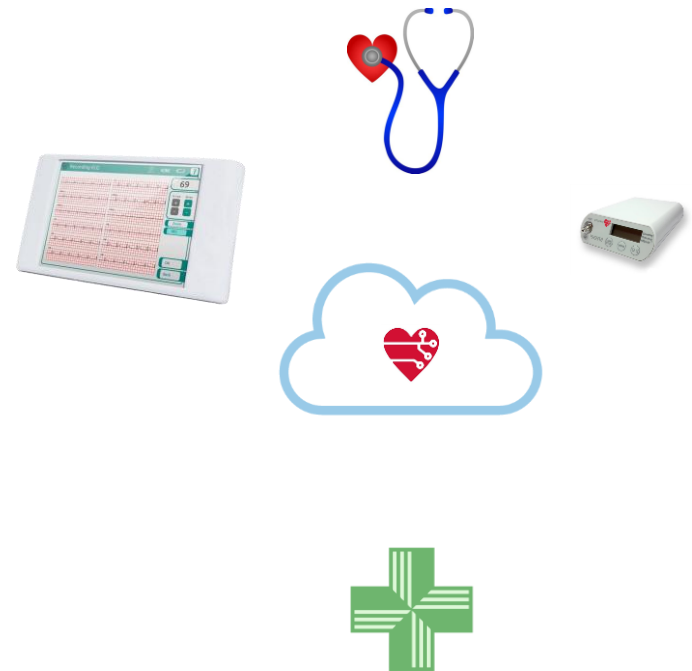
cloud based platform

interconnected **devices**

operators can access
to patient exams

patients access their own tests

doctors reports online
without any local software

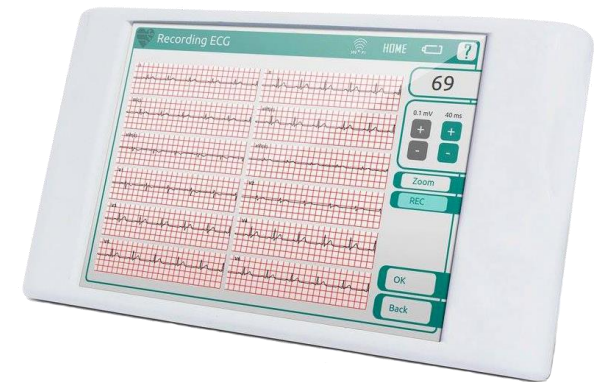


CardioPad Pro



professional electrocardiograph
portable with **12 leads**

quality equivalent to a hospital
electrocardiograph



interconnected with the cloud system
for easy access of the data
and online reporting

TensioPod



easy to use *ABPM*

measurement in **40 seconds**

no initial setup

ABPM analyzed online

by a software module
made and certified *in house*

online reporting



Home Sleep Test

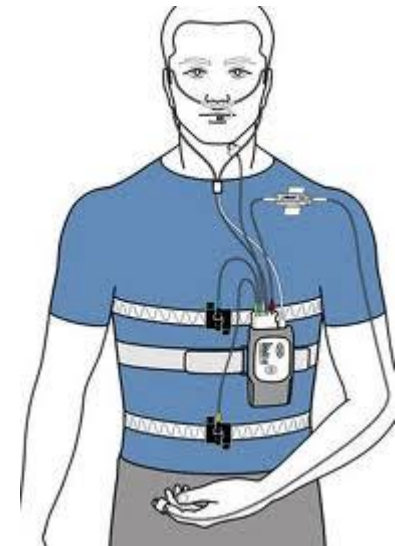
exam booking service

positioning of the device
by a qualified operator

report available online

digitally signed

by a qualified pulmonologist



Thanks



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