Bioindustry Park
Silvano Fumero
An ecosystem where knowledge is transformed into progress
Who we are

We are an Italian **Science Park** specialized in **Health**

- We **host companies**
- We support the **growth of start-ups and scale-ups**
- We are a **technology transfer enabler**
- We **foster innovation** through focused services: technology evaluation & valuation, ‘business modelling’ and ‘go to market’ strategies, scientific result’s exploitation
- We nurture an **Health Care Innovation Cluster**

- Headquarter in Colleretto Giacosa (Turin), with a branch in Naples
- 270.000 sqft
- 40+ different organizations settled
- Focused service platform
Where...

We are at the heart of a well-Connected, International Science-based Industrial Area
#progress

We encourage progress by stimulating innovative processes to meet the current and future needs of health systems.

Our ultimate goal is to work to ensure a better, healthier and longer life for people.

Because Health is a common good

We boosting growth of innovative companies

We believe **innovative companies**, based on solid scientific results, are the **key players to exploit knowledge through technological innovations** allowing **jobs creation and economic growth**.
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<th>Specialization</th>
<th>Sustainability</th>
<th>Market approach</th>
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| Bioindustry Park is the Italian Science Park specialized on **life sciences innovations**. | ✓ Public and private shareholers  
✓ Sustainability though **value creation**  
✓ **Competitive** based access to public funding | ✓ Innovative solutions which create value on patients  
✓ Strong **medical needs**  
✓ Defined Market |
How we create value

External Partner

Incubation and acceleration

Consultant activities, TT activities, cluster development, international projects

Facility management & Customized and general services for companies settled on campus

Science & technology

Exploitation and valorisation of scientific results/ Scientific services

Outsourcing

Academics and R&D centers
EX²O platform: acceleration and growth

**Technology Transfer**
- Technology Analysis
- Patentability Evaluation
- Freedom to Operate
- Exploitation Path
- Patent Portfolio Analysis

**Business Strategy**
- Business Plan
- Strategic Plan
- Valuation
- Business Model
- Negotiation
- Freedom-to-operate
- IP Strategy
- Development Path

**Business Development**
- Marketing Plan
- Negotiation
- Competitive Intelligence
- Partnership Match

- Startup
- Spin-off
- Companies
- Investors
- Crowdfunding Platforms
- Public research organizations
- TTOs
- Incubators
- Universities
Our experience

#20 years of experience

- 57M € of public funding collected
- + 75 start-up supported
- + 150 projects and technologies analysed
- 100M € invested
- 90M € risk capital attracted
- More than 550 employees in the «science park system»
- + 30 international agreement signed
- + 30 international project as coordinators

#20 years of success

Multinational corporation as shareholders and partners

- Multimillionaire EXITS
- +60 R&D projects launched and completed in the last years in key areas
  - Ageing
  - Health system efficiency
- A Novartis Company
- 4P healthcare
- Patient empowerment
- 100M € invested
- 90M € risk capital attracted
- 57M € of public funding collected
- + 75 start-up supported
- + 150 projects and technologies analysed
The team wins, not the single player

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